Preface Comments from Town Manager

# The Challenge of Structural Balance in Perspective

## The Town annually requires a total of \$3,500,000 to achieve structural balance for both Water and Sewer Enterprise Accounts

2023 Annual Sewer Debt Payment = \$2,300,000

Water CIP Requirements Annualized for the next 10 years = \$1,200,000

"Even if the Town had zero financial requirements in the Water CIP and Sewer Debt, the Town will still need an annual water/sewer rate increase of 4% in each fund to account for growth in O&M cost increases due to inflation."

- David Hyder, Stantec

## Alternate General Fund Revenue Scenarios in Lieu of Water and Sewer Rates to Finance \$3,500,000 Annually

- A. Property Tax 24 cents additional per household (totaling 44 cents)
- B. Property Tax (19 cents) + 2% meals tax (\$860,000)
- C. Property Tax (15 cents) + 2% meals tax (\$860,000) + residents pay for trash and recycling services (\$500,000)

It is clear that we cannot approach this challenge of structural balance at the margins as any other source of General Fund monies would create excessive burden on either tax payers and/or adversely diminish the delivery of services.

The following scenario from Stantec represents three rate alternatives to achieve equity over time and structural balance for the next decade.

- \*A) one large increase in a single year (FY21),
- \*B) a large increase broken down over two years (FY21 and FY22) followed by a 4% fixed rate for the remainder of the decade,
  - C) a fixed and smooth rate each year for a ten year period.
- \* Following the one or two year large rate increase, subsequent years are followed by a 4% increase to keep pace with O&M and inflation.

After considerable deliberation by the entire management team, we are strongly recommending that the Council take a serious look at the one-time large increment in FY21, which represents little more than a \$1 dollar a day for that single year. For the remainder of the decade, only a 4% increase would be necessary which approximates to less than 25 cents a day to maintain structural balance.

Not only does this rate model achieve structural balance immediately, it provides a path towards rate equity, it also preserves the General Fund for many of the challenges that lie ahead, including the construction of a new police headquarters, the commitment to our employees on compensation and classification, as well as, the completion of the Council's strategic initiatives and the recommendations of the Novak Administrative Assessment.

Town of Purcellville, VA

Water and Sewer Rate Study Rate Study Work Session November 20, 2019



## Study Approach

#### Overview



Cost of Service Recap

## FY 2020 Water Unit Cost Comparison per 1,000 gallons



Cost of Service Recap

## FY 2020 Sewer Unit Cost Comparison per 1,000 gallons



#### Revenue Requirement Components

## Water Revenue Requirement by Type of Expense



\*Water user rate revenues at current rates (recurring revenues)

Revenue Requirement Components

## Sewer Revenue Requirement by Type of Expense



\* Sewer user rate revenues at current rates (recurring revenues)



## Key Objective: A sustainable rate structure

**Goal:** Design rates that fairly recover revenue across and within customer classes, increase fixed cost recovery, and promote conservation.

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## Current and Alternative Rate Structures

#### Water Fixed Charge

#### Water Volumetric Charge

	Current	Alternative A, B, & C	Current	Alternative A*	Alternative B & C**
Single Family Residential	Scaled based	Scaled based on	17 including tions	4 inclining tiers (based on data analysis)	4 inclining tiers (based on data analysis)
Non-Single Family	on meter size	on average use)		Uniform rate	4 inclining tiers (tiered by meter size)

### Sewer Fixed Charge

	Current	Alternative
All Customers	Scaled based on meter size	Scaled based on meter size (based on average use)

Rate Design

\*Full cost of service based rates \*\*Transition towards cost of service

### Sewer Volumetric Charge

Current	Alternative
Uniform rate	Uniform rate

Water and Sewer Fixed Charges

## Fixed Charges



#### Current Calculated Meter Fixed Fee Scaling Average Use\* Scaling Size 5/8" 1.0 \$15.00 8,000 1.0 3/4" \$15.00 1.0 25,000 3.2 1" 2.5 \$37.50 32,000 4.0 1.5" \$75.00 52,000 5.0 6.7 2" 8.0 \$119.99 95,000 12.0 \$239.48 206,000 3" 16.0 26.3 \$374.97 4" 25.0 356,000 43.3

## Recommendation: 20%

\*Average bi-monthly use

#### Fixed Charge

## Bi-Monthly Fixed Charge Summary

Meter Size	Number of Water Meters*	Meter Equivalencies**	Current Water Fixed Charge	Alternative A&B Water Fixed Charge	Alternative C Water Fixed Charge	Current Sewer Fixed Charge	Proposed Sewer Fixed Charge
5/8"	2,777	1.0	\$15.00	\$13.33	\$14.75	\$15.00	\$15.23
3/4"	20	3.2	15.00	42.66	44.81	15.00	48.73
1"	44	4.0	37.50	53.62	59.80	37.50	61.25
1.5"	28	6.7	75.00	89.75	99.27	75.00	102.52
2"	26	12.0	119.99	160.62	177.66	119.99	183.47
3"	5	26.3	239.48	350.47	387.63	239.48	400.32
4"	2	45.3	374.97	604.26	668.33	374.97	690.20

\*Approximately same number of sewer meters by meter size.

\*\*Meter equivalencies calculated based on average billed usage.

Water Volumetric Rates

Usage

Tier

(kgal)

0 - 7

8 – 14

15 – 20

Over 20

Usage

Tier

(kgal)

All Usage

Alt. A Water Rates Single Family

Alt. A Water Rates Non-Single Family

Water

Rate

(per kgal)

\$9.20

\$13.81

\$18.41

\$23.01

Water

Rate

(per kgal)

\$9.47

## Alternative A, B & C Volumetric Rates

Meter Size	Count	Tier 1 (kgal)	Tier 2 (kgal)	Tier 3 (kgal)	Tier 4 (kgal)
Single Family	2,585	0 – 7	8 – 14	15 – 20	Over 20
Non-Single Family					
5/8"	195	0 – 7	8 – 14	15 – 20	Over 20
3/4"	19	0 – 21	22 – 43	44 - 61	Over 61
1"	41	0 – 28	29 – 57	58 – 81	Over 81
1.5"	28	0 - 47	48 – 94	95 – 135	Over 135
2"	26	0 - 84	85 – 169	170 – 241	Over 241
3"	5	0 – 184	185 – 368	369 - 526	Over 526
4"	2	0 – 317	318 – 635	636 – 906	Over 906
6"	0	0 – 713	714 – 1,429	1,430 - 2,039	Over 2,039
Alternative B Rate (per kgal)		\$8.32	\$12.47	\$16.63	\$20.79
Alternative C Rate (per kgal)		\$7.65	\$13.39	\$17.22	\$21.04

Volumetric Sewer Rates

## Current and Alternative Volumetric Rates

### Current Sewer Rates All Customers

Usage Tier	Sewer Rate
(kgal)	(per kgal)
All Usage	\$15.95

#### Calculated Sewer Rates All Customers

Usage Tier	Sewer Rate
(kgal)	(per kgal)
All Usage	\$15.30

## Bill Impacts: Single Family Customers

Customer with water and sewer service Three-person (**average user**) household with some outdoor use 8,000 gallons bi-monthly (56<sup>th</sup> percentile)







#### Combined Bill Impacts

## Summary Single Family Customers Bill Impacts

Alternative	Meter Size	Average Bi-Monthly Usage (1,000 gallons)	Current Bi-Monthly Bill	Alternative Bi-Monthly Bill	\$ Change in Bi- Monthly Bill	% Change in Bi- Monthly Bill	Count of Bills
	5/8"	4	\$120.44	\$126.56	\$6.12	5.08%	1,076
٨	5/8"	8	\$217.57	\$229.17	\$11.60	5.33%	1,527
A	5/8"	14	\$373.89	\$403.83	\$29.94	8.01%	463
	5/8"	20	\$544.05	\$606.09	\$62.04	11.40%	69
	5/8"	4	\$120.44	\$123.04	\$2.60	2.16%	1,076
Р	5/8"	8	\$217.57	\$221.67	\$4.10	1.88%	1,527
D	5/8"	14	\$373.89	\$388.29	\$14.40	3.85%	463
	5/8"	20	\$544.05	\$579.87	\$35.82	6.58%	69
	5/8"	4	\$120.44	\$121.78	\$1.34	1.11%	1,076
0	5/8"	8	\$217.57	\$219.32	\$1.75	0.80%	1,527
U	5/8"	14	\$373.89	\$391.46	\$17.57	4.70%	463
	5/8"	20	\$544.05	\$586.67	\$42.62	7.83%	69

### Distribution of Bill Change: Single-Family Customers Alternative B

Combined Bill Impacts



### Distribution of Bill Change: Single-Family Customers Alternative C



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## Representative Non-Single Family Customers

#### Combined Bill Impacts

Alternative	Meter Size	Average Bi-Monthly Usage (kgal)	Current Bi-Monthly Bill	Alternative Bi-Monthly Bill	\$ Change in Bi- Monthly Bill	% Change in Bi- Monthly Bill
	5/8"	11	\$294	\$301	\$7	2.4%
	1.5"	91	\$3,019	\$2,446	(\$616)	-21.3%
А	2"	587	\$27,146	\$14,884	(\$12,367)	-45.9%
	3"	531	\$23,707	\$13,904	(\$10,076)	-43.3%
	4"	277	\$10,951	\$8,155	(\$2,796)	-25.5%
	5/8"	11	\$294	\$305	\$11	3.8%
	1.5"	91	\$3,019	\$2,524	(\$495)	-16.4%
В	2"	587	\$27,146	\$19,125	(\$8,021)	-29.5%
	3"	531	\$23,707	\$15,411	(\$8,296)	-35.0%
	4"	277	\$10,951	\$7,837	(\$3,114)	-28.4%
	5/8"	11	\$294	\$305	\$12	3.9%
	1.5"	91	\$3,019	\$2,543	(\$475)	-15.7%
С	2"	587	\$27,146	\$19,647	(\$7,498)	-27.6%
	3"	531	\$23,707	\$15,613	(\$8,094)	-34.1%
	4"	277	\$10,951	\$7,718	(\$3,233)	-29.5%

# Distribution of Bill Change: Non-Single Family Customers Alternative C

Bill Impacts



● 5/8" ● 3/4" ● 1" ● 1.5" ● 2" ● 3" ● 4"

## Key Recommendations

> Consider the adoption of Alternative C rate option, which:

- Corrects an unsustainable rate structure
- > Balances customer impacts with cost of service findings and rate equity
- > Enhances the transparency and understandability of rates
- > Promotes conservation for all customers

## Study Approach

#### Overview



## **Financial Modeling Assumptions**

Current Chargeback per Fund: \$493k

Rate Adjustments:

Summary

- 1% Increase in Water Rates = \$21,000 of additional revenue
- 1% Increase in Sewer Rates = \$32,000 of additional revenue

If Any Support from General Fund:

- 1% Increase in Meals Tax = \$430k
- 1 Cent Increase in Property Tax = \$141k

Water CIP was reduced per risk analysis presented by Public Works on 10/9/19

## Bringing it all Together – Water Revenue Sufficiency Analysis



Assumptions: Alternative C rate structure, Level Fixed and Usage increases beginning in FY21

Summary

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## Bringing it all Together – Water Revenue Sufficiency Analysis

**Stantec FAMS-XL** TOWN OF PURCELLVILLE VA - WATER Higher FY 2021 rate increase, inflationary rates CTRL LAST OVR FY 2022 FY 2023 FY 2024 FY 2025 FY 2026 FY 2027 FY 2028 FY 2029 FY 2023 FY 2028 FY 2019 FY 2020 FY 2021 Cumulative Override ► 0.00% 0.00% 27.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% Water Fixed Rate Plan 0.00% 27.00% 4.00% 4.00% 4.00% 4.00% 4.00% 42.80% 73.73% 0.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 0.00% 3.00% 27.00% 4.00% 4.00% 4.00% 4.00% 4.00% Override Water Usage Rate Plan 0.00 3.00% 27.00% 4.00 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 47.14% 79.13% Debt Coverage 1.00 1.01 1.00 Scenario Manager 1 54 1 94 **CIP Execution %** 100% 100% 1009 100% 100% 100% 100% 100% 100% 100% 100% **Assumptions:** \$81.69 \$136.52 Single Family Bi-Monthly Water Bill \$73.24 \$103.75 \$107.90 \$112.21 \$116.70 \$121.37 \$126.22 \$131.27 \$141.98 Chargeback 493 226 S Alternative C rate Cost per Day \$1.22 \$1.36 \$1.73 \$1.80 \$1.87 \$1.95 \$2.02 \$2.10 \$2.19 \$2.28 \$2.37 structure, Higher FY Average bill under Alternative C rate structure 2021 rate increase, **Operating Fund (Cash)** Level inflationary Current Plan - Target - - O&M Cash Out DEBT ■0&M -Cash In Cash CIP **Fixed and Usage** \$6.0M \$6.0M \$6.0M increases beginning in \$4.0M \$4.0M \$4.0M \$2.0M \$2.0M \$2.0M \$0.0M \$0.0M \$0.0M 19 20 21 22 23 24 26 27 28 29 19 20 21 22 23 24 25 26 27 28 29 25 18 19 20 21 22 23 24 25 26 29 Borrowing **CIP** Spending **CIP Funding** Capital Fund Current Plan Current Plan Debt Operating/Cash \$8.0M \$8.0M \$8.0M \$6.0M \$6.0M \$6.0M \$4.0M \$4.0M \$4.0M \$2.0M \$2.0M \$2.0M \$0.0M \$0.0M \$0.0M 19 20 21 22 23 24 25 26 27 28 29 19 20 21 22 23 24 25 26 27 28 29 19 20 21 22 23 24 25 26 27 28 29

Summary

**FY22** 

## Bringing it all Together – Water Revenue Sufficiency Analysis

#### Stantec **FAMS-XL** TOWN OF PURCELLVILLE VA - WATER Higher FY 2021 and FY 2022 rate increase, inflationary rates FY 2021 FY 2022 FY 2023 FY 2028 FY 2029 FY 2023 FY 2028 FY 2019 FY 2020 FY 2024 FY 2025 FY 2026 FY 2027 Override ► 0.00% 0.00% 15.00% 15.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% Cumulative 43.07% 74.07% Water Fixed Rate Plan 0.00% 0.00% 15.00% 15.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 3.00% 15.00% 4.00% 4.00% 4.00% 4.00% Override ► 0.00% 15.00% 4.00% 4.00% 4.00% 4.00% Water Usage Rate Plan 0.00% 3.00% 15.00% 15.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 47.30% 79.29% Debt Coverage 1.08 0.99 0.99 0.98 Scenario Manager **CIP Execution %** 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% \$126.39 \$131,44 Single Family Bi-Monthly Water Bill \$73.24 \$81.69 \$93.94 \$108.04 \$116.85 \$121.52 \$136.70 \$142.17 Chargeback \$112.36 \$ 493,226 Cost per Day \$1.22 \$1.36 \$1.57 \$1.80 \$1.95 \$2.03 \$2.11 \$2.19 \$1.87 \$2.28 \$2.37 Average bill under Alternative C rate structure **Operating Fund (Cash)** Current Plan - - O&M Cash Out DEBT -Cash In ■0&M Cash CIP \$6.0M \$6.0M \$6.0M \$4.0M \$4.0M \$4.0M \$2.0M \$2.0M \$2.0M \$0.0M \$0.0M \$0.0M 21 22 23 24 25 26 27 28 29 19 20 18 19 20 21 22 23 24 25 26 29 19 20 21 22 23 24 25 26 27 28 29 27 28 Borrowing CIP Spending **CIP Funding** Current Plan Capital Fund Current Plan Debt Operating/Cash \$8.0M \$8.0M \$8.0M \$6.0M \$6.0M \$6.0M \$4.0M \$4.0M \$4.0M \$2.0M \$2.0M \$2.0M \$0.0M \$0.0M \$0.0M 19 20 22 27 28 29 19 20 23 27 28 29 21 23 24 25 26 21 22 24 25 26 19 20 21 22 23 24 25 26 27 28 29

**Assumptions:** Alternative C rate structure, Higher FY 2021 and 2022 rate increase, Level inflationary Fixed and Usage increases beginning in FY23

Summary

## Bringing it all Together – Sewer Revenue Sufficiency Analysis

#### Stantec **FAMS-XL** TOWN OF PURCELLVILLE, VA - SEWER Future rate increases remain unchanged (applied across all rates) OVR FY 2021 FY 2022 FY 2027 FY 2019 FY 2020 FY 2023 FY 2024 FY 2025 FY 2026 FY 2028 FY 2029 FY 2023 FY 2028 Cumulative Override ► 0.00% 0.00% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% Sewer Fixed Rate Plan 0.00% 9.25% 9.25 9.25 9.25 9.25 9.25 9.25% 9 25 9.25 46.23% 127.58% 0.00% 3.00% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% Override Sewer Usage Rate Plan 0.00% 3.00% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 9.25% 46.68% 128.28% 1 44 Debt Coverage 0.94 1 43 1 03 0.78 0.88 0.99 Scenario Manager CIP Execution % 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% General Fund Transfer \$ Single Family Bi-Monthly Sewer Bill \$138.92 \$137.63 \$150.36 \$164.27 \$179.46 \$196.06 \$214.20 \$234.01 \$279.31 \$305 14 Chargeback 493,226 \$3.57 \$2.74 \$2.99 \$5.09 Cost per Day \$2.32 \$2.29 \$2.51 \$3.27 \$3.90 \$4.26 \$4.66 Average bill under Alternative rate structure **Operating Fund (Cash)** - Target Current Plan - - O&M - Cash In Cash Out DEBT ■0&M CIP \$8.0M \$8.0M \$8.0M \$6.0M \$6.0M \$6.0M \$4.0M \$4.0M \$4.0M \$2.0M \$2.0M \$2.0M \$0.0M \$0.0M \$0.0M 22 19 20 21 22 23 24 25 26 27 28 29 19 20 21 23 24 25 26 27 28 29 18 19 20 21 22 23 24 25 26 27 28 29 **CIP** Spending **CIP** Funding Borrowing Current Plan Operating/Cash Current Plan Debt Capital Fund \$2.0M \$2.0M \$2.0M \$1.5M \$1.5M \$1.5M \$1.0M \$1.0M \$1.0M \$0.5M \$0.5M \$0.5M \$0.0M \$0.0M \$0.0M 19 20 21 22 23 24 25 26 27 28 29 19 20 21 22 23 24 25 26 27 28 29 22 25 28 29 19 20 21 23 24 26 27

Assumptions: Alternative rate structure, Level Fixed and Usage Increases beginning in FY21

Summary

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## Bringing it all Together – Sewer Revenue Sufficiency Analysis

### Summary

Assumptions: Alternative rate structure, Higher FY 2021 rate increase, Level inflationary Fixed and Usage increases beginning in FY22



## Bringing it all Together – Sewer Revenue Sufficiency Analysis

#### Stantec **FAMS-XL** TOWN OF PURCELLVILLE. VA - SEWER Higher FY 2021 and FY 2022 rate increase, inflationary rates VR FY 2021 FY 2022 FY 2019 FY 2020 FY 2023 FY 2024 FY 2025 FY 2026 FY 2027 FY 2028 FY 2029 FY 2023 FY 2028 Override ► 0.00% 0.00% 20.00% 20.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% Cumulative Sewer Fixed Rate Plan 4.00% 0.00 0.00% 20.00 20.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 59.92% 94.48% Override ► 0.00% 3.00% 20.00% 20.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% 4.00% Sewer Usage Rate Plan 4.00% 4.00% 4.00% 4.00% 4.00% 95.09% 0.00% 3.00% 20.00% 20.00% 4.00% 4.00% 60.43% Debt Coverage 1.02 1.04 0.94 1.00 0.96 0 99 Scenario Manager 1 13 CIP Execution % 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% General Fund Transfer S Single Family Bi-Monthly Sewer Bill \$138.92 \$137.63 \$165.16 \$198.19 \$206.11 \$214.36 \$222.93 \$231.85 \$241.13 \$250.77 \$260.80 Chargeback 493,226 Cost per Day \$2.32 \$2.29 \$2.75 \$3.30 \$3.44 \$3.57 \$3.72 \$3.86 \$4.02 \$4.18 \$4.35 Average bill under Alternative rate structure **Operating Fund (Cash)** ----- Target Current Plan - - O&M - Cash In Cash Out DEBT ■0&M CIP \$8.0M \$8.0M \$8.0M \$6.0M \$6.0M \$6.0M \$4.0M \$4.0M \$4.0M \$2.0M \$2.0M \$2.0M \$0.0M \$0.0M \$0.0M 19 19 20 21 22 23 24 25 18 19 20 21 22 23 24 25 26 27 20 21 22 23 24 25 26 27 28 29 26 27 28 29 28 29 **CIP** Spending **CIP** Funding Borrowing Current Plan Debt Operating/Cash Capital Fund Current Plan \$2.0M \$2.0M \$2.0M \$1.5M \$1.5M \$1.5M \$1.0M \$1.0M \$1.0M \$0.5M \$0.5M \$0.5M \$0.0M \$0.0M \$0.0M 19 20 21 22 23 24 25 26 27 28 29 19 20 21 22 23 24 25 26 27 28 29 29 19 20 21 22 23 24 25 28 26

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Assumptions: Alternative rate structure, Higher FY 2021 and 2022 rate increase, Level inflationary Fixed and Usage increases beginning in FY23

Summary

## Average Customer Bill Impact (8,000 gallons / bi-monthly period) Alternative C – Smooth Rate Plan

Summary

	FY 20	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25
Water	\$74.97	\$81.69	\$87.82	\$94.40	\$101.48	\$109.09	\$117.28
Sewer	\$142.60	\$137.63	\$150.36	\$164.27	\$179.46	\$196.06	\$214.20
<b>Bi-Monthly Bill</b>	\$217.57	\$219.32	\$238.18	\$258.67	\$280.95	\$305.16	\$331.48
Change / Day		\$0.03	\$0.31	\$0.34	\$0.37	\$0.40	\$0.44
Change / Month		\$0.88	\$9.43	\$10.25	\$11.14	\$12.11	\$13.16
Change %		0.80%	8.60%	8.60%	8.61%	8.62%	8.62%
	-						

Summary

Average Customer Bill Impact (8,000 gallons / bi-monthly period) Alternative C – One-Year Rate Impact

	FY 20	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25
Water	\$74.97	\$81.69	\$103.75	\$107.90	\$112.21	\$116.70	\$121.37
Sewer	\$142.60	\$137.63	\$187.18	\$194.66	\$202.45	\$210.55	\$218.97
Total	\$217.57	\$219.32	\$290.92	\$302.56	\$314.66	\$327.25	\$340.34
Change / Day		\$0.03	\$1.19	\$0.19	\$0.20	\$0.21	\$0.22
Change / Month		\$0.88	\$35.80	\$5.82	\$6.05	\$6.29	\$6.54
Change %		0.80%	32.65%	4.00%	4.00%	4.00%	4.00%

#### Summary

Average Customer Bill Impact (8,000 gallons / bi-monthly period) Alternative C – Two-Year Rate Impact

	FY 20	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25
Water	\$74.97	\$81.69	\$93.94	\$108.04	\$112.36	\$116.85	\$121.52
Sewer	\$142.60	\$137.63	\$165.16	\$198.19	\$206.11	\$214.36	\$222.93
Total	\$217.57	\$219.32	\$259.10	\$306.22	\$318.47	\$331.21	\$344.46
Change / Day		\$0.03	\$0.66	\$0.79	\$0.20	\$0.21	\$0.22
Change / Month		\$0.88	\$19.89	\$23.56	\$6.13	\$6.37	\$6.63
Change %		0.80%	18.14%	18.19%	4.00%	4.00%	4.00%
		K	I				

## **USDA** Funding

FAMS-XL	FAMS-XL       TOWN OF PURCELLVILLE, VA - WATER         7% Lower rate increase due to use of USDA 40-year debt									CALC SAVE CTRL LAST OVR			
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2023	FY 2028
Override ►	0.00%	0.00%	20.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	Cumu	lative
Water Fixed Rate Plan	0.00%	0.00%	20.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	35.00%	64.27%
Override ►	0.00%	3.00%	20.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%		
Water Usage Rate Plan	0.00%	3.00%	20.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	38.95%	68.93%
Debt Coverage	1.54	1.90	2.75	1.71	1.63	1.27	1.16	1.05	1.01	1.03	1.02	Scenario	Manager
CIP Execution %	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		
Single Family Bi-Monthly Water Bill Cost per Day	\$73.24 \$1.22	\$81.69 \$1.36	\$98.03 \$1.63	\$101.95 \$1.70	\$106.03 \$1.77	\$110.27 \$1.84	\$114.68 \$1.91	\$119.27 \$1.99	\$124.04 \$2.07	\$129.00 \$2.15	\$134.16 \$2.24	Chargeback	\$ 493,226

#### Operating Fund (Cash)



#### **CIP Spending**



#### **Revenues vs. Expenses**



#### **CIP Funding**



#### Expenses by Type



#### Borrowing



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FAMS-XL TOWN OF PURCELLVILLE, VA - SEWER								CALC SAVE CTRL LAST OVR					
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2023	FY 2028
Override ►	0.00%	0.00%	33.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	Cumulo	ative
Sewer Fixed Rate Plan	0.00%	0.00%	33.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	53.56%	86.77%
Override ►	0.00%	3.00%	33.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%		
Sewer Usage Rate Plan	0.00%	3.00%	33.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	54.03%	87.35%
Debt Coverage	1.56	0.93	1.90	1.36	0.92	0.88	0.90	0.93	0.95	1.00	1.03	Scenario N	anager
CIP Execution %	100%	100%	100%	100%	100%	100%	100%	100%	100%	<b>1</b> 00%	100%		
												General Fund Transfer	rs _ •
Single Family Bi-Monthly Sewer Bill	\$138.92	\$137.63	\$183.05	\$190.37	\$197.98	\$205.90	\$214.14	\$222.71	\$231.61	\$240.88	\$250.51	Chargeback	\$ 493,226
Cost per Day	\$2.32	\$2.29	\$3.05	\$3.17	\$3.30	\$3.43	\$3.57	\$3.71	\$3.86	\$4.01	\$4.18		







#### **Revenues vs. Expenses**







#### Expenses by Type



#### Borrowing



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Summary

Average Customer Bill Impact (8,000 gallons / bi-monthly period) Alternative C – One-Year Rate Impact – with 40 Year Water Debt

	FY 20	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25
Water	\$74.97	\$81.69	\$98.03	\$101.95	\$106.03	\$110.27	\$114.68
Sewer	\$142.60	\$137.63	\$183.05	\$190.37	\$197.98	\$205.90	\$214.14
Total	\$217.57	\$219.32	281.08	288.40	296.01	303.93	312.17
Change / Day		\$0.03	\$1.03	\$0.19	\$0.19	\$0.20	\$0.21
Change / Month		\$0.88	\$30.88	\$5.62	\$5.85	\$6.08	\$6.32
Change %		0.80%	28.20%	4.00%	4.00%	4.00%	4.00%

## Public Engagement Examples

# THE COST TO PROVIDE WATER

Current Funding Gap	= \$1.9M
Current Water Revenue	<u>= \$2.2M</u>
Total Water Costs	= \$4.3M



Debt = \$0.5M Capital = \$1.5M Operating = \$2.3M



## THE COST TO MANAGE SEWER

Debt = \$1.1M\*

Capital = \$0.9M

Operating = \$2.3M

\*Increases to \$2.5M in next few years

Total Sewer Costs= \$4.3MCurrent Sewer Revenue= \$3.0MCurrent Funding Gap= \$1.3M

## \$8.00 for 1,000 gallons or.....



## Appendix

## **Objectives of Cost of Service Analysis**

- The total cost of service is the annual revenue requirement of the utility, which is recovered from the utility's customers.
- > The utility system is made up of different functions, which drive costs.

Overview

Different customer types use the system functions differently and, as a result, the cost to serve these customer types vary.

**Goal:** Use customer and system data to determine the **cost to serve** each class and collect revenue from each class according to the resulting cost allocation.

Cost of Service Recap

## Current Water Rate Structure Impacts





#### Cost of Service Recap

## Water Unit Cost Comparison per 1,000 gallons





Recap

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## Bi-Monthly Single Family Tier Sizing: Tier 1



Tier 1 = 7,000 gallons

Source: Census Bureau, Residential End Use of Water Survey v2

#### **Bi-Monthly Tiers**



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14,000

gallons

8-14





## Distribution of Single Family Lot Sizes



Single Family Rate Design

# Outdoor Use: Calculating Irrigation Requirements for the Average Parcel



## Irrigation Requirement = 6,000 gallons

Single Family Rate Design

## Bi-Monthly Single Family Tier Sizing: Tier 3



Parcel Size: 14,000 Landscape Area: 6,500

## Tier 3 = Additional 6,000 gallons

#### Volumetric Rates

## Current and Alternative A Volumetric Rates

#### Current Water Rates All Customers

Usage Tier (kgal)	Water Rate (per kgal)
0 – 5	\$6.66
5 – 10	\$8.89
10 – 15	\$10.71
15 – 20	\$12.75
20 – 50	\$15.91
50 - 100	\$18.17
100 – 150	\$20.42
150 – 200	\$22.66
200 – 250	\$25.81
250 - 300	\$28.06
300 - 350	\$30.30
350 - 400	\$32.55
400 - 450	\$34.79
450 - 500	\$40.42
500 - 550	\$46.03
550 - 600	\$51.63
Over 600	\$57.26

## Alt. A Water Rates Single Family Usage Tier (kgal) Water Rate (per kgal) 0 - 7 \$9.20 8 - 14 \$13.81 15 - 20 \$18.41 Over 20 \$23.01

#### Alt. A Water Rates Non-Single Family

Usage Tier	Water Rate
(kgal)	(per kgal)
All Usage	\$9.47

#### Current Sewer Rates All Customers

Usage Tier	Sewer Rate
(kgal)	(per kgal)
All Usage	\$15.95

#### Calculated Sewer Rates All Customers

Usage Tier (kgal)	Sewer Rate (per kgal)
All Usage	\$15.30

## Bill Impacts: Single Family Customers

Customer with water and sewer service Two-person household **(Small User)** 4,000 gallon bi-monthly (19<sup>th</sup> percentile)



#### Bill Impacts

#### **Bill Impacts**

## **Bill Impacts: Single Family Customers**

Customer with water and sewer service Large household with indoor only use 14,000 gallon bi-monthly (92<sup>nd</sup> percentile)









## Bill Impacts: Single Family Customers

Customer with water and sewer service Large household with indoor and outdoor water use 20,000 gallon bi-monthly (99<sup>th</sup> percentile)





### Distribution of Bill Change: Single-Family Customers Alternative A

Bill Impacts



Change in Bi-Monthly Water and Sewer Bill

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### Distribution of Bill Change: Non-Single Family Customers Alternative A

**Bill Impacts** 

