

Business Development Assistance



- › Facilitate introductions to strategic partners
- › Identify local and state incentives
- › Identify networking groups and business development opportunities

Public and Community Relations Assistance



- › Promote client press releases, grand openings, ribbon cuttings, recent business awards, etc.
- › Host guests at Economic Development sponsored business community events (i.e. Chamber of Commerce programs)

Real Estate Services



- › Provide assistance in identifying potential expansion or relocation availabilities in Loudoun
- › Facilitate introductions to local commercial brokers
- › Assist with commercial zoning and related issues
- › Provide County real estate market information, including demographic information
- › Facilitate introductions and foster relationships with County regulatory agencies (i.e. zoning, signage, permitting, planning)
- › Help with navigating the zoning permitting process

Workforce Development



- › Market the County for talent attraction
- › Create and build community workforce connections to include short and long-term recruiting, retention and training connections (K-12, university systems, Loudoun community partner organizations)
- › Collaborate on solutions to enhance the strategic approach to creating programs that train and grow Loudoun's labor force
- › Offer access to career expos and niche-specific applicant opportunities
- › Build awareness for the services of the Loudoun Workforce Resource Center

At the Loudoun County Department of Economic Development, we're here to help build your business. Dedicated to recruiting new business, growing our existing industries and improving our county's business climate, we're ready and waiting to provide a wide range of services for your company, whether you're a start-up or well-established player.



Contact us today to find out how realizing your business goals are #LoudounPossible.



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"There are so many compelling reasons why Loudoun County is the perfect place to grow and scale a tech company — we have some of the brightest minds, and the surrounding areas boast many of the country's most prestigious universities and academics. Amazon's [soon-to-be] close proximity also brings valuable attention to our region and, with it, excellent opportunities for additional capital investment and a cycle of growth for startups."

Jeff White, Founder and CEO,
Gravy Analytics

"You could live anywhere and start your business; but what makes Loudoun attractive is the access to culture, access to resources, and access to a great workforce."

Ara Bagdasarian, CEO,
Omnilert

"Working with Loudoun Economic Development has a huge benefit. They have saved our business time and money helping us through the permitting process. They know and value small businesses."

Roman Blazauska, President,
SpeedPro Northern Virginia

"Any business relies on good governance, sensible regulation, and a political environment that supports prosperity as a social good in and of itself. Loudoun County and Virginia more broadly have provided such an environment for many years."

Scott Hamberger, President and CEO,
Fortessa Inc.